



ASX/MEDIA RELEASE

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Asciano secures Queensland rail haulage contract with BHP Mitsui Coal

Asciano announces today that it has entered into a long term, take or pay contract with BHP Mitsui Coal Pty Ltd for the annual movement of up to 4.2 million tonnes of coal in Queensland commencing on 1 January 2013.

This new contract will see Asciano haul up to 4.2 million tonnes per annum. The coal will be hauled via the northern missing link (GAPE Project) which will connect the Newlands and Goonyella coal systems when the project is completed in early 2012.

Asciano Managing Director and Chief Executive Officer, John Mullen said, "We are extremely pleased to welcome BHP Mitsui Coal as a valued customer of our Pacific National coal haulage business in Queensland.

"Asciano is offering an innovative and flexible rail haulage approach. A key objective was to maximise the opportunity for tonnage through the newly expanded port of Abbot Point. The result is an innovative operational solution and contract that drives the efficient behaviour of both rail and coal operator.

"Winning this contract with such a major coal producer is a coup for our growth aspirations into the key expansion Port of Abbot Point, and the two diesel powered trains to support the BHP Billiton task will be maintained at our recently announced Nebo heavy maintenance facility.

"Our focus on customer service outcomes combined with our unique commercial structure is driving positive performance outcomes for all our customers and this is being recognised by both existing and potential customers in Queensland.

"The successful ramp up of our operations is a testament to our Queensland workforce and management team, and reinforces our ability to deliver on our Queensland coal strategy", Mr Mullen said.

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Further information about Asciano can be found on our internet site: www.asciano.com

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